

MEMBERSHIP

Benefits



CONNECT ▶ GROW ▶ PROSPER

The voice of the business community working to support, build and promote the most effective climate for economic development

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CulpeperChamber.com
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YOUR CHAMBER STAFF



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At the Culpeper Chamber of Commerce, we are devoted to our community and our members' success. Since 1915, our organization has served as the voice of the business community and maintained our mission to promote, build and support the most effective climate for economic development.

The Culpeper Chamber of Commerce is a membership-based business organization. The many benefits and networking opportunities offered to our members are designed to give your business increased visibility, valuable connections, and a voice in decisions that may affect your viability. Our diverse membership includes major industries, small businesses of all types, retailers, restaurants, professional services, education, healthcare and non-profit organizations - each finding their unique benefits of membership.

Membership includes a listing in our in print and online directory and access to ChamberMaster tools to post job openings, hot deals, news releases, and events—shared through our social media channels. You can enhance your Chamber page with your logo, photos/videos, links, a company description, and SEO keywords. Members may also share news in our monthly newsletter and are featured in our glossy Community Guide distributed throughout the Commonwealth.

Enjoy quarterly networking socials, ribbon cuttings, and signature events designed to foster business-to-business and business-to-community connections, while offering valuable marketing exposure, advocacy, education, and professional development opportunities.

We hope you'll take advantage of these free or paid events and make lasting connections and friendships with other business leaders in our community. There's a real sense of community and support among our members.

Being a Chamber member increases your business's visibility and credibility in the community, provides access to resources, and supports economic growth in Culpeper. Please know that as a membership-driven nonprofit, we always strive to meet your needs and welcome your feedback on how we can continue to better serve you and our community. We want you to feel satisfied and get the most out of your partnership with us. That's why we encourage all members to keep us informed of their activities, as we're always happy to help promote and provide honest feedback on how we can improve our services to better serve you.

We are eager to establish a connection with you and contribute to your business achievements and we invite you to join us. Your membership ensures your voice is heard as we work to ensure Culpeper's economic vitality. We are excited to introduce ourselves through this brief benefit guide!

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"From the moment we joined, the Culpeper Chamber of Commerce greeted us with genuine warmth and welcomed us with open arms and a true understanding on how a small business faces daily challenges in making a difference in their community. Amy, Sarah, and Yovonne—the 'Queens of Culpeper'—went above and beyond, treating us as a priority and showing unwavering support for our growth. Their efficient guidance, kindness, and clear commitment assured us that our mission truly matters to this community. Thanks to their dedication, we feel confident, empowered, and more determined than ever to make a lasting impact. We at 101 Latino Multiservice, LLC, thank you for all you've done for all of us at Culpeper."

Franz & Karina Rodriguez, 101 Latino Multiservice

"PlayDate: A Children's Museum has been incredibly positively impacted by being part of the Culpeper Chamber of Commerce... I've formed great partnerships, gained knowledge, and made lasting friendships. I truly feel connected to Culpeper thanks to the Chamber's welcoming and supportive network!"

Maggie Kardos, PlayDate: A Children's Museum

The Culpeper Chamber is a true partner, in working on helping increase workforce development, economic stability, and growth in our region. Healthcare is a critical piece of growth, and we rely on our connections within the Chamber to be able to know what needs require addressing in our community. The Culpeper Chamber of Commerce is a valuable asset to our community, and we are proud to be a member and a partner of such a venerable organization!"

UVA Health Culpeper Medical

"Joining the Culpeper Chamber of Commerce in 2023 was a pivotal decision that has driven significant growth for Banks Graphic Design. By investing in a Chamber membership, I've established valuable relationships with local businesses, yielding substantial returns and making it a wise decision for any business seeking to thrive in the community. I am very thankful for the Chamber team!"

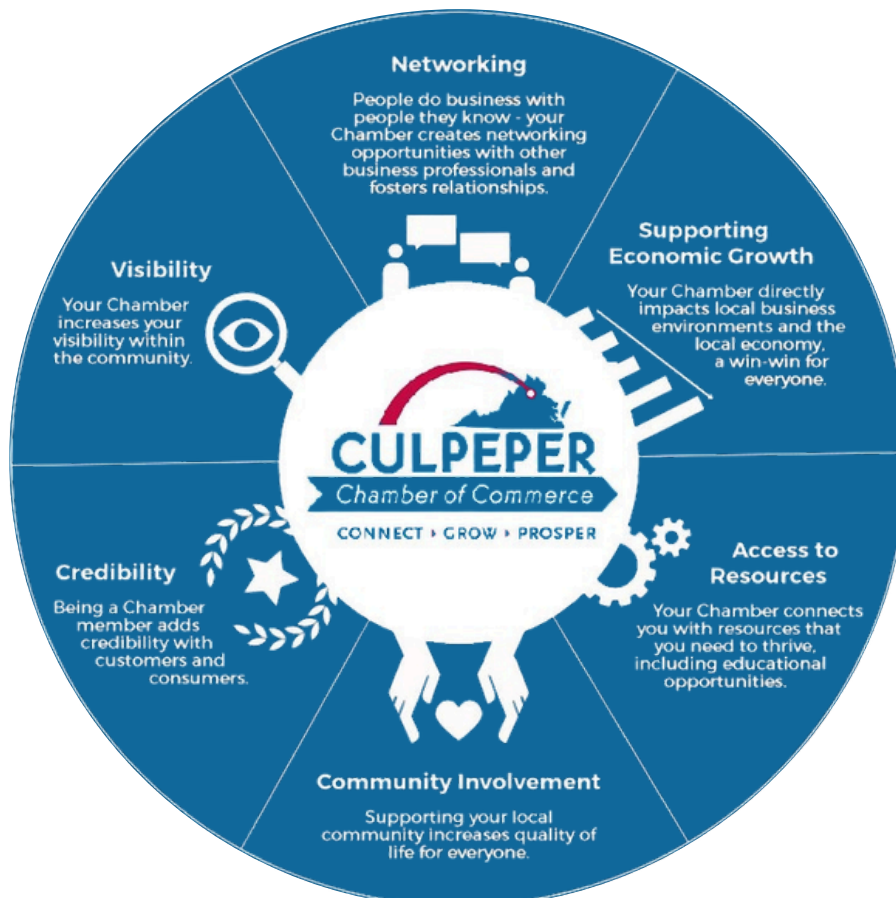
Banks Graphic Design

"My experience with the Culpeper Chamber of Commerce has been incredibly rewarding. The relationships I've built and the opportunities to learn, grow, and contribute to our local business community have strengthened both my business and my connection to the community."

Deb Manzari, Realtor Re/Max Gateway

"The spirit of community in Culpeper, Virginia, is truly one-of-a-kind! As a member of the Chamber Board, I've witnessed many changes over the years, but the "Culpeper way" has remained constant: strong partnerships, unwavering support during difficult times, and celebrations of hard work and success. It's an honor to be part of the Culpeper Chamber, as we continue to support and promote our local businesses."

Randi Richards-Lutz, Career & Technical Education Director, Culpeper County Public Schools



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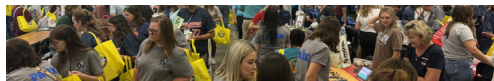
CHAMBER PROGRAMS



STATE OF THE COMMUNITY

3rd Wednesday March - 8-11 am

This annual forum brings together key leaders to discuss the issues, trends, and initiatives impacting our region. Gain critical insight into how these developments affect local businesses and your daily life.



BUSINESS, INDUSTRY & EDUCATION DAY

The Friday Before School Starts - 8-11am

This collaborative event between the Chamber and the public school system energizes the educational community and local businesses. Exhibiting businesses showcase their products and services to hundreds of school staff and administrators..



LEGISLATIVE CONFERENCE

1st Wednesday December - 8-11 am

Held each December, this important gathering allows community members to share concerns and priorities with Delegates and Senators ahead of the Virginia General Assembly session. It's a vital forum for civic engagement and policy dialogue.



YOUNG PROFESSIONALS

Driven by passion and purpose, this group organizes a full calendar of fundraisers and community service initiatives benefiting a chosen charity. Annual events include: Car Wash, Crab Feast, Paint for a Cause, Social Events, and Days of Service



BEFORE/AFTER HOURS SOCIALS

Held quarterly, these informal events provide Chamber members with a relaxed environment to build meaningful business relationships. Hosted by a different member each month, it's a chance to showcase your space, connect with peers, and enjoy light refreshments.



WOMEN'S LIFT

April

Held each spring, this empowering retreat is designed to uplift and inspire women across our community. Featuring dynamic speakers and engaging activities, Women's LIFT fosters connection, growth, and leadership.



ANNUAL MEETING & AWARDS BANQUET

1st Thursday November - 5-11 pm

Our signature celebration of excellence in our business community. The evening highlights the Chamber's accomplishments, introduces the incoming Board of Directors, and honors recipients of prestigious awards. Guests enjoy an elegant dinner, inspiring stories, and premier networking opportunities..



FIRST RESPONDER APPRECIATION

Every other year, we host:

Appreciation & Valor Awards - An evening to recognize our outstanding first responders.

Wills for Heroes - A day of service providing free estate planning documents, including wills, healthcare directives, and powers of attorney, to first responders and their families.



CULPEPERFEST

2nd Friday June - 4-8 pm

Culpeper's largest and most dynamic event of the year! This high-energy business expo attracts thousands of attendees and features live entertainment, local food, and beverage vendors. It's an exceptional platform to highlight your business and connect with the community.



RIBBON CUTTINGS

The Chamber offers complimentary ribbon cuttings for member organizations that are newly opened, under new ownership, expanding, or celebrating a milestone or anniversary.



More information:



COMMITTEES & COUNCILS

Membership & Marketing

Focuses on increasing member engagement and educating businesses on the benefits of Chamber membership, while helping strengthen communication with members and build brand recognition in the community.

Last Friday of the Month 9:00am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Business Development & Authority

The region's leading voice for business and industry, this council identifies key issues affecting the local economy and advocates for policies that support business growth and success.

3rd Wed of the Month 7:30am
Economic Development Office
803 S Main Street, Culpeper

Diversity, Equity & Inclusion

Promotes a culture of belonging by fostering an inclusive environment, ensuring equal opportunities, and creating a welcoming space for all within the Chamber and the community.

1st Tuesday of the Month 3:00pm
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Young Professionals

Provides emerging leaders with opportunities for networking, professional growth, and community involvement, empowering the next generation of business professionals.

3rd Thursday of the Month 8:30am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Finance

Oversees the Chamber's financial health, provides guidance on budgeting, and ensures efficient use of resources to support the organization's mission.

2nd Thursday of the Month 7:30am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Non-Profit Advisory

Addresses the unique challenges facing nonprofits by identifying critical issues, sharing resources, and advocating for policies that strengthen the sector and its impact on the community.

Last Friday of Every other Month 3:00pm
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Event Committees

Plan, promote, and execute Chamber events that foster networking, celebrate community, and provide value to Chamber member organizations, while supporting the Chamber's mission and visibility.

Varies by Event
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Small Business Advisory

Identifies key issues affecting small businesses, provides education and resources, and advocates for policies that support their growth and success.

1st Wednesday of the Month 8:30am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Legislative

Monitors local, state, and federal policy issues, informs members on legislative developments, and advocates for a business-friendly environment through active engagement with elected officials.

2nd Tuesday of the Month 10:00am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper

Executive

Provides strategic leadership and governance for the Chamber, guiding policy decisions, overseeing organizational priorities, and supporting the effectiveness of the Board of Directors.

3rd Tuesday of the Month 7:30am
Culpeper Chamber Office
629 Sperryville Pike, Culpeper



Culpeper Leadshare Exchange Groups are designed to assist participants in expanding their business network. It is an active and structured system for furnishing and receiving business referrals. Members become acquainted with each other's businesses and learn what kind of client each is seeking. Promote your business through networking and fellowship!

Tuesday Morning

1st & 3rd Tuesday of each month
8:30am
Elevate

Wednesday Morning

2nd & 4th Wednesday of each month
10:00am
Elevate

Thursday Morning

1st & 3rd Thursday of each month
8:00am
Shawn's Craft Barbecue

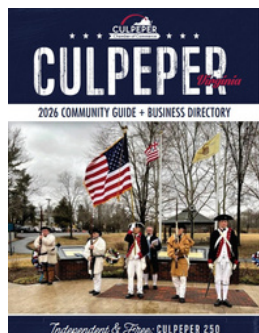
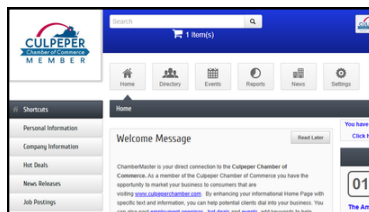
Friday Morning

2nd & 4th Friday of each month
8:00am
Pepper's Grill

Leadshare information:



MARKETING



Website Directory

All Chamber members are listed within a searchable Membership Directory on our website. Members have the ability to set up a detailed profile that will be available to the community through our website. You can optimize your Chamber page with a logo, photo/video albums, links to other pages, an about you section, and unlimited SEO Keywords.

Events/News Releases/Hot Deals/Job Postings

You can post Events, News Releases, Hot Deals and Job Postings onto your Chambermaster account. These go onto the website and disseminate to the Chamber's social media channels.

Lobby Advertising

We encourage you to display your standard size business card, 4"x9" rack card or brochure in our lobby. We love recommending our Chamber Members!

Community Guide and Membership Directory

This award-winning annual publication features articles and information on Culpeper. All members get one free business listing in the directory.

Chamber Advantage

Our monthly newsletter, published in The Culpeper Times, reaching over 25,000 readers! Upon joining the Chamber, your contact information will be listed in the New Member section of the newsletter. The "Members in the News" section allows you to showcase your milestones to the community - new employees, team spotlights, certifications, awards, operational updates, expertise and more! Photos can also be submitted and are included when space allows.

EDUCATION



The Culpeper Chamber of Commerce has developed a program that will introduce participants to the intricacies of our community and the region. The program runs every other year and participants are given access to leaders in business, government and education in order to gain a unique perspective on our community. Leadership is a skill that can be developed through practice, study, and insight. If you have an interest in serving Culpeper, this program is your starting point.



Seminars & Workshops

The Chamber hosts a variety of educational programming throughout the year, including seminars, workshops, and guest speaker presentations. Can't attend in person? Many sessions are recorded and uploaded to our YouTube channel, giving members convenient, on-demand access to valuable learning anytime.

YouTube Channel:



Culpeper Futures Foundation

The Culpeper Futures Foundation is a 501(c)(3) organization dedicated to strengthening our community by funding scholarships and educational programs through local institutions. Each year, we invest in schools and training programs that prepare students for academic and career success, helping build a skilled, empowered workforce and the leaders of tomorrow.



Culpeper Technical
Education Center
\$2,000



Germanna
Community College
\$2,000



Career Partners
\$2,000

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ADDITIONAL BENEFITS



PATH FOUNDATION



Employee Assistance Program

**FREE to Chamber Members through
the Center for Nonprofit Excellence**



Counseling Benefits

Help with personal issues from relationships to stress, grief, and substance abuse.



Peak Performance Coaching

One-to-one telephonic personal & professional coaching



Self-Help Resource Benefits

Access a vast collection of self help tools and articles



Personal Development & Training Benefits

An extensive library of eLearning opportunities to grow in your personal and professional life.



Work/Life Benefits

Assistance for other personal, financial and legal issues.



Wellness Benefits

Coaching, Information, and resources to improve your overall wellness.



The WiseChoice Healthcare Alliance plans are available to employers who:

- Have 2 to 50 employees enrolled in their medical plan.
- Are in good standing with the Culpeper Chamber of Commerce.

Give your employees the healthcare they want

Join the WiseChoice Healthcare Alliance



Call your broker or Anthem Sales representative.



Visit wisechoicehealthcare.com.



Call WiseChoice Healthcare Alliance toll-free at 877-577-4200 and ask for a referral to a participating broker.

Notary Services & Certificates of Origins

The Chamber provides convenient and Free notary services to members and prepares Certificates of Origin to help members with legal, business, and international trade documentation—saving you time and simplifying important processes.

Letters of Recommendation & Grant Support Letters

The Chamber provides letters to support your grant applications, business initiatives, and other opportunities, helping your organization grow and succeed.

General Support and Advocacy

The Chamber advocates for your business and business friendly policies, connects you with resources, and provides guidance. Whatever you need, we're here to help and want to see your business thrive!



**SCAN TO VIEW THE
CHAMBER WEBSITE**



**SCAN TO VIEW THE
CHAMBER'S FACEBOOK**

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