

# November chamber advantage



The Pulse of Business in Culpeper • Volume 4, Issue 68

## members in the news

**Belmont Farm Distillery** will have many of their award winning products on sale in November. You can call the distillery 825-3207 or visit an ABC store or check the ABC website for more information. Also check our Facebook page.

Kim Margrave, Finance Manager celebrated a birthday and a 15 year work anniversary with **Fayes Office Supply**.

**JRS Variety Store** is having a moving sale. Almost every item in the store 75-95 percent off.

**Dogwood Village** celebrated 50 years of extraordinary service to the community seniors on October 14, 2020. The Orange County Board of Supervisors approved construction of a 51-bed

facility, owned and operated by the County which opened October 14, 1970. In 1975 an additional 69 beds were added with the construction of the west wing for a total of 120 beds. The facility added a south wing in 1982 for a total of 34 assisted living beds and 134 nursing care beds. In 2002 the facility began offering short-term rehab services available to individuals who needed medical and rehabilitation services following a 3-night hospital stay. Dogwood Village added a new assisted living facility in 2009 licensed for 80 residents. Dogwood Village takes pride in the compassionate care offered by the staff and appreciates the community support that has been shown since the facility opened in 1970.

**EXIT Cornerstone Realty** welcomes a new agent to their office, her name is Yolonda Deane.

They also just announced our 3rd Quarter Top Producers

#1 John Fischer with \$3,202,205 in Sales Volume

#2 Tami Coughlin with \$2,586,000 in Sales Volume

#3 The Stuart Team with \$1,331,095 in Sales Volume

#4 Danny Butters with \$1,305,695 in Sales Volume.

EXIT Cornerstone Realty celebrates 3 agent anniversaries this month:

Tami Coughlin- 9 years

Dana Williams-8 years

John Fischer- 7 years

For the first time in its 101-year history, the Commissioner of the Revenue Association of Virginia has a Culpeper County constitutional officer at its helm.

**Commissioner of the Revenue Terry Yowell**, now serving her sixth term in office, was recently sworn in as president of the statewide organization

overseeing and educating the elected officials responsible for establishing the value of property for tax collections. The association held its 101<sup>st</sup> annual conference virtually on Sept. 21 and 22, hosted by Culpeper County.

**Farmers Steele Insurance Agency** is excited to announce a new member to our team, **Monika Christian**. While researching insurance for her farm, **Fortis Farms**, she realized insurance was more important than she knew. She says "Something interesting happened while doing this. I realized I was really enjoying the aspect of insurance and what farms, businesses, and people need to protect themselves." As a fellow business owner, she is looking forward to helping businesses in our community protect the assets they have worked hard to build. Feel free to stop by **Farmers Steele Insurance Agency** or call at 540-212-9930 to give her a warm welcome!

**Kiley Co.** hosts The Entrepreneur Hangout at Elevate. Participants meet the 3rd Weds of every month from 5-7pm. This is a free resource to entrepreneurs and small businesses. Come network and collaborate.

Do you sometimes wish you could get up and talk to an audience small or large like Dr. Anthony Fauci? He has no trouble being interviewed on television or mounting the White House podium to brief reporters from major news organizations and foreign correspondents on the coronavirus (Covid-19) situation. Dr. Fauci did not wake up one day and suddenly begin speaking coherently and without hesitation. He developed his speaking skills by giving speeches at his place of work and perhaps during his college and high school days. You can learn how to confidently speak and give speeches at work and at social gatherings, just like Dr. Fauci, by joining **Culpeper Toastmasters club** in Culpeper, Virginia. Please contact the Vice President for Education, Franklin Garcia, and the other club officers through the "Contact Us" link on the club's website: <https://culpeper.toastmastersclubs.org/> **Culpeper Toastmasters** meets every 1<sup>st</sup> and 3<sup>rd</sup> Tuesday of each month at 7:00 pm. In normal times, the club meets at Culpeper County Library; however, due to the pandemic, the club is currently meeting via virtual connection (Zoom).

**Prince Michel Winery & Tap 29 Brewery** is hiring! Both for the kitchen and wine shop/brewery. Find out more about the opportunities at <https://www.princemichel.com/jobs>.

Hello from the **Culpeper Times'** new editor. My name is Josh Gully and I am thrilled to have recently begun working as the new editor for **The Culpeper Times**. Having a dad in the Army renders it difficult to answer the question: "Where are you from?" If the duration spent in a location is the deciding factor, the answer to that question is Front Royal, where I spent the last five years reporting for local newspapers. But I consider my hometown wherever my dog sleeps, which is now in Culpeper.

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Kash Imprints

Paul Bates – Board of Supervisors, Catalpa District

Prince Michel Vineyard and Winery

Steele Insurance Agency

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Wagner Hearing Aid of Culpeper

### Special thank you to...

Culpeper Media Network

Culpeper County Sheriff's Office Color Guard

Deputy Melvin White

Dave Goodrich

Erick Kalanaz

Kimberly Toone

Frank Wells – 103.1 WJMA, 105.5 & 95.3 SAM FM

Gary Moore, Salem Volunteer Fire Department

Jennifer Puffenbarger, Puffenbarger Insurance & Financial Services, Inc.

Jonathan Krawchuk, Culpeper Media Network

Julia Cole, Culpeper Town Police

Missy N. White, Culpeper County Treasurer

Pep Troilo, Rosson & Troilo Fire Protection Services

Todd Breeden, Found & Sons Funeral Chapels

Having been at The Culpeper Times for just three weeks, I am quickly growing to love the welcoming, kind people and delicious restaurants. While I can't wait to meet more people and eat at every restaurant, what I most look forward to is sharing stories of why Culpeper is a great place to live. And I will need your help doing that, so if you have any stories - or just want to say hi - please do not hesitate to contact me at jgully@culpepertimes.com.

**Wellspring Health Services** is celebrating their 4th Anniversary! Wellspring has continued to grow with the community and provide so many options for Access to your best Health and Wellness with the Drive Thru Clinic, local Specialists in Gastroenterology, Podiatry, Endocrinology, just to name a few! The newest opportunity in Access is to provide an alternative to those who do not have traditional insurance--The Wellspring Membership Program! Contact **Lorraine Carter** at 540.0827.7577 for more information.

Despite the Covid-crisis of 2020, the Culpeper Pies Project are collecting pies again to supplement the **Culpeper Food Closet** with their Thanksgiving distribution. Please join us again, the need is even greater this year, by contributing your pies - homemade or store bought. No cream or meringue pies, please! Sugar-free is always welcome. If you make the pies yourself, please wrap and label with the flavor. If you purchase frozen pies, please bake before bringing over, and reseal. We are also requesting, if you can, contributions of canned or boxed foods (non-perishable) to help keep the Food Closet stocked this winter. PLEASE NOTE: For the safety of our staff, their families, our friends and neighbors, in accordance with the recommendations made for the COVID-19 National Emergency, WE ARE REQUIRING EVERYONE TO BE FULLY MASKED AT ALL TIMES. Culpeper Presbyterian Church Annex on Main Street Monday, November

23rd, from 12:30pm until 5:00pm; Tuesday, November 24th from 8:00 am until noon. If you have any questions, or prefer to make a cash donation, please contact me at mjchernin@cherninesq.com or mail to POB 1221. Thank you for your continued support in this community project!

**Culpeper Eagles Aerie #4551** will be hosting a Trunk or Treat on Thursday 10/29/20 from 5:00-7:00 p.m. at Culpeper Towne Square (parking lot by Tractor Supply). This event is free and open to the public. CDC COVID-19 guidelines will be followed. The Culpeper Police Department will be providing traffic control, and the Culpeper Public Works Department is assisting with lighting. Vehicles will be spaced approximately 12 feet apart, and individually wrapped candy has been pre-bagged and will be distributed in a contactless manner. For more information, contact Robbie Wilson at culpepereagles@gmail.com. Many vehicles will be decorated, and several members will be in costume.

**The Vintage Nest** provides custom painted and newly constructed wooden furniture for your Home Decor needs. Stop in our shop to see how we can create the perfect solution for you.

**Secure Home Inspections, LLC.** Offers a variety of discounts and special offers including \$10 off for military, teachers and senior citizens as well as \$50 off combined Radon Test and Full Home Inspection.

We at **Lights by Knight Electric** are concerned about your safety. If you think there are possible electrical issues in your home, give our office a call at 540-812-5140 to schedule an inspection by one of our professionals. Our team is happy to help you!

- Update your electronics.
- Check your fall/winter appliances and tools.
- Check outdoor lighting and wiring for damage.

- Use outdoor-appropriate materials.
- Keep up with your landscape.
- Check your smoke alarms.
- Check your heated blankets.
- Unplug and safely store.

**Culpeper Car Wash** is offering Free Car Washes for Veterans on November 11<sup>th</sup>!

**The Culpeper Eagles #4551** has upcoming Texas Hold 'em competitions, cornhole tournaments, musicians, trivia, a Halloween party and more! Check them out on Facebook for a complete schedule!

## Upcoming events

### Ribbon Cutting - Endless Creations New Location Grand Opening

261 Southgate Shopping Center  
Culpeper, VA 22701

Thursday November 12, 4:30pm

Join us as we celebrate Endless Creations Grand Opening at their bigger and better new location in Southgate Shopping Center!

For 3 years Endless Creations has been Culpepers' go to business for high quality floral and gift items and have continued to expand their services and

products to better serve our community!

Their new location at 261 Southgate Shopping Center will feature a larger display cooler and flower selection, a larger gift selection and permanent tuxedo try on booths.

Join us in celebrating their expansion, welcome them into their new space and get started on your Christmas shopping in their gift shop!

### 106<sup>th</sup> Annual Meeting and Awards Show

Virtual Event - Wherever you are JOIN US!

Thursday November 19, TBD

## welcome new members

### Ameritech Construction

Katrine Malakhova  
2841 Hartland Road, Suite 306  
Falls Church, VA 22043  
[www.superwindows.com](http://www.superwindows.com)  
[kmalakhova@superwindows.com](mailto:kmalakhova@superwindows.com)  
Home Improvement

### Ardent Mills

Ryan Gehringer, Plant Manager  
1900 Industry Drive  
Culpeper, VA 22701  
[www.ardentmills.com](http://www.ardentmills.com)  
[Ryan.gehringer@ardentmills.com](mailto:Ryan.gehringer@ardentmills.com)  
Wheat Mill/ Manufacturers

### Cyber Bytes Foundation

John Barker, Director, American Cyber

League  
1010 Corporate Drive  
Stafford, VA 22701  
[www.cyberbytesfoundation.org](http://www.cyberbytesfoundation.org)  
[john@cyberbytesfoundation.org](mailto:john@cyberbytesfoundation.org)  
Non Profit Clubs & Organizations

### Secure Home Inspections, LLC.

Amy Mitchell, Office Manager  
PO Box 12  
Luray, VA 22835  
[www.securehomeinsp.com](http://www.securehomeinsp.com)  
[info@securehominsp.com](mailto:info@securehominsp.com)  
Home Inspections

### Wine & Design

Shannon Armstrong, Owner  
201 Waters Place #109  
Culpeper, VA 22701  
[www.wineanddesign.com/culpeper-va](http://www.wineanddesign.com/culpeper-va)  
[culpeper@wineanddesign.com](mailto:culpeper@wineanddesign.com)  
Arts



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