

# January chamber advantage



## The Pulse of Business in Culpeper • Volume 5, Issue 72

### members in the news

**Prince Michel Winery & Tap 29 Brewery** have just purchased a large events tent and added two more fire pits.

**EXIT Cornerstone Realty** welcomes Yolonda Deane to their growing team.

As this year has been particularly hard on our senior citizens the team at **EXIT Cornerstone Realty** thought they could help spread some Christmas cheer at the Autumn Care facility. Their office and agents donated blankets, socks, puzzle books, food snacks and more.

Office Awards given at the **EXIT Cornerstone Realty** Annual Banquet for 2020:

John Fischer- Top Producer  
Iron Man Award- Curt Stuart  
Rookie of the Year-Danny Butters  
Devil Dog Deal Award- John Fischer  
The "Happy" Award - Tami Coughlin

**EXIT Cornerstone Realty** came in # 5 for Gross Closed commission in our region and tied for 4th in Listings Taken and for agents, Holly Westergaard came in 5th in Gross Closed Commissions

**Grill 309** is now offering a new breakfast menu 7 days a week starting at 7am. Lunch and Dinner hours will remain the same.

**Wellspring Health Services** is proud to announce that they are able to accommodate more patients in our expanded Drive-Thru! **Wellspring's** Drive thru clinic now has two stations to service those who are experiencing any flu or virus like symptoms. The drive-thru is a way that they ensure that all ill patients, with an appointment, are seen in the convenience of their own vehicle and do not have to enter the clinic. It also ensures that our well/routine visit patients are seen inside and are not potentially exposed. For more information or to make an appointment for the drive-thru, please contact the Walk-In Family Practice at 540.321.3281.

Can you put in the newsletter that **Faye's Office Supply** will be celebrating 27 years in business Jan 27, 2021, thanks to everyone for their business!

**Powell Wellness Center** director Eric Good is starting a two-year term (2021-2023) on the Medical Fitness Association's Board of Directors. The MFA guides medically integrated health and wellness centers like PWC that support members and the community to live a healthy and active lifestyle. PWC, one of two MFA-certified facilities in Virginia, is managed by the Culpeper Wellness Foundation.

**Dogwood Village** would like to recognize the facility staff, family members and community members for the loving support shown to all our residents during the holidays. Each resident received very special gifts thanks to the kindness and generosity of these individuals. As we enter 2021, we sincerely hope that resident visitation will become normal once again with community vaccination and a lower positivity rate. Our wish for you is a New Year full of hope and prosperity.

Sylvia McDevitt, formerly membership director for the Fauquier Chamber of Commerce, has joined the staff of **Piedmont Dispute Resolution Center (PDRC)** as Director of Mediation Services. She replaces Meryem Grammick who retired after 14 years of service. Sylvia has been associated with the center as a volunteer for many years.

**PDRC** Executive Director Lawrie Parker was reappointed to another two-year term on the Virginia Supreme Court's mediator Complaint Review Panel.

"The early bird catches the best worm," may be a tired, overused saying, but it is very much applicable in today's fast-paced environment. When the pandemic hit in 2021, the **Culpeper Toastmasters** club immediately started teaching members how to comfortably hold interesting, effective online meetings. On the **1<sup>st</sup> and 3<sup>rd</sup> Tuesday of each month from 7:00 - 8:15 pm**, we offer encouraging, mentored opportunities to present and evaluate speeches from one of eleven Pathways.

These Pathways are flexible, interactive ways to develop speaking and leadership skills in anything from storytelling to professional sales to webcasting to conflict management to mentorship. They help members learn skills to succeed in the business of life. It offers:

- The opportunity to build up to 300 unique competencies;
- Specialized learning paths to practice anytime, anywhere;
- Real-world, transferable skills.

**NetworkVideo, LLC.** would like to introduce their new FREE VIDEO PRODUCT OFFER for chamber members... to start their new year off right...Plus 1 year of advertising on the Spotlitz.com directory for \$1050 and we will shoot their business video for free. It's a heck of a special deal to help chamber members working with tight budgets. You can find out more information here: <https://www.spotlitz.com/chamber-members-video-special/>

**Culpeper Literacy Council (CLC)** is partnering with Rosetta Stone to offer English classes online. Learners can complete lessons on their home computer, tablet, or phone. Quizzes at the end of each lesson measure progress. Learners also can interact with Rosetta

Stone tutors and other learners at their level for live practice sessions.

The mission of **Culpeper Literacy Council (CLC)** is to provide, promote, coordinate literacy services for adults 18 years of age or older in the Culpeper community. We believe that our adult learners strive to become self-sustaining citizens who want to positively contribute to their communities in which they live and work. Culpeper Literacy Council not only equips adult learners with knowledge, but more importantly, we help them gain courage and hope for a better future - for themselves and their families.

Tutors at **CLC** work with learners in the classroom, one-on-one, and virtually. CLC trains tutors and supplies all material needed for teaching. Tutors do not need to know another language. To learn more, contact Lynn Gore at [director@culpeperliteracy.org](mailto:director@culpeperliteracy.org).

**Verdun Adventure Bound's** School Day Camp is running Mon-Fri 8am-4pm. They have a certified teacher available to assist students with their virtual school work during the day. Additionally they will be providing activities such as wood working, gardening in the greenhouse, archery, kayaking, outdoor recreation/sports, and our challenge course. Additional information on the program and Covid protocols can be found on our website [www.verdunadventure-bound.org](http://www.verdunadventure-bound.org).

The Caribbean is opening up and has all kinds of good deals! **Janet Driggers with Carefree Cruise & Travel, LLC.** would love to meet with you and plan your unique vacation. Ask her about the Sandals 777 deal!

**The Culpeper Country Club** is pleased to announce that effective January 17, 2021 International Golf Maintenance, (IGM) will assume the Club's day-to-day golf course maintenance responsibility. IGM is a nationwide provider of golf course maintenance services with significant experience in the region including nearby Lake of the Woods.

**Trinity Senior Village Assisted Living** is excited to announce the opening of their brand new, Locust Grove location. They were able to welcome their first residents into our Assisted Living Community Friday, January 15<sup>th</sup>.

**Culpeper Wellness Foundation** announces the following appointments to the Foundation's Board of Directors: Mary Margaret Cleary, Gillette K. Harris, Donna Staton and Octavia Yates.

**Rappahannock Electric Cooperative (REC)** has promoted Daniel Dewey to director of operations and construction for the Cooperative's Eastern Region and has promoted Shawn McDonough to serve as REC's Western Region Manager. REC's western region includes portions of the counties of Albemarle, Clarke, Culpeper, Fauquier, Frederick, Greene, Madison, Orange, Rappahannock, Shenandoah, Stafford and Warren.

Eric Good, director of **Powell Wellness Center (PWC)** since 2012, is serving a two-year term (2021-2023) on the Medical Fitness Association's (MFA) Board of Directors after election to that position by MFA members.

**Aging Together** is continuing Dementia Friends training with its first virtual session on January 26, 2021 at 10:30am. Registration is free on the website: <https://www.agingtogether.org>.

## welcome new members

### Culpeper Treatment Services

571 James Madison Highway  
Suite D  
Culpeper, VA 22701  
[Ashley.clark@pinnacle-treatment.com](mailto:Ashley.clark@pinnacle-treatment.com)  
[www.pinnacle-treatment.com](http://www.pinnacle-treatment.com)

### Health Care Services

Dan Jenkins for Culpeper Town Council  
Culpeper, VA 22701  
703 715 7861  
[Jenkins3@vt.edu](mailto:Jenkins3@vt.edu)  
[Facebook.com/danjenkinsforculpeper-towncouncil](https://www.facebook.com/danjenkinsforculpeper-towncouncil)

### Government

### JIMNI's Showroom and Custom Laser Engraving

154 East Davis Street  
Culpeper, VA 22701  
850 273 9100  
[Jeb4001@aol.com](mailto:Jeb4001@aol.com)  
[Facebook.com/jimni-362299500958739](https://www.facebook.com/jimni-362299500958739)

Furniture/home decor

### Johnny Pony Express, LLC.

Culpeper, VA 22701  
540 287 6044  
[Johnnyponyexpress66@gmail.com](mailto:Johnnyponyexpress66@gmail.com)  
[Facebook.com/johnny-pony-express-llc-528056827613532](https://www.facebook.com/johnny-pony-express-llc-528056827613532)

### Landscaping Services

### Ronald L. Bryan, P.C.

9090 Rixeyville Road  
Rixeyville, VA 22737  
703 319 0387  
[ribryan@rlbpc.com](mailto:ribryan@rlbpc.com)  
[www.ribpc.com](http://www.ribpc.com)

### Accountants - Certified Public

### SCORE Central Virginia

19362 Constitution Hwy  
Orange, VA 22960  
540 222 7992  
[Donald.jennings@scorevolunteer.org](mailto:Donald.jennings@scorevolunteer.org)  
[Centralvirginia.score.org](http://Centralvirginia.score.org)

### Business Coaching

org/upcoming-programs.html. There is also a short but powerful video on the site outlining the importance of Dementia Friends. "We encourage everyone to become a Dementia Friend and invite others in your per-

sonal sphere to do the same", says Phipps.

The **Town of Culpeper** has opened applications for Culpeper Competes, with a Thursday, January 28, 2021

deadline. The top business ideas will receive up to \$45,000 awarded in seed funding to launch at least three businesses in the downtown Culpeper, in addition to continued mentor and in-kind support.

**The Culpeper Toy Chest**, President Kristen Johnson of **Clore-English Funeral Home**, would like to thank ALL involved in helping collect 3,760 toys and items that were distributed in Culpeper County at Christmas!



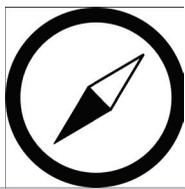
## 2021 PROGRAMS

### NETWORKING LUNCHEONS

1st Wednesday of EVERY month at noon!  
Country Club of Culpeper



Professional Development Speakers TBD



### SOCIAL OUTINGS

Hiking Trip  
TBD

Kayaking Trip  
TBD

### CHARITY KICKBALL TOURNAMENT

Saturday May 15th  
Teams of 10 - \$10 per participant  
Lenn Park Softball Fields



Rain Date Saturday May 22nd



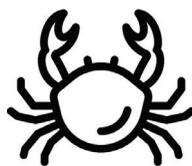
### CAR WASH

Saturday July 10th 9am-5pm  
Rain Date Saturday July 17th  
Culpeper Car Wash

Volunteers Needed!

### CRAB FEAST

Saturday September 18th  
Details TBD



### DAYS OF SERVICE

Friends of the Rappahannock Tree Giveaway  
Date TBD

Bell Ringing for the Salvation Army  
Date TBD

### AFTER HOURS SOCIALS

Thursday April 8th 6-8pm



THIS YEARS CHARITY IS THE GROUNDWORK PROJECT! THE GROUNDWORK PROJECT IS A LEADERSHIP DEVELOPMENT AND CAREER READINESS PROGRAM FOR AT RISK YOUTH. THE GROUNDWORK PROJECT SEEKS TO STRENGTHEN EACH INDIVIDUAL'S MIND AND BODY, PROVIDING PRACTICAL SKILL BUILDING THAT LEADS TO SUSTAINABLE EMPLOYMENT; THEREFORE, STRENGTHENING OUR COMMUNITY AS A WHOLE.

STAY UP TO DATE WITH YOUNG PROFESSIONALS HAPPENINGS FOLLOW US ON FACEBOOK AND INSTAGRAM

facebook.com/culpeperypg -- @culpeperyoungprofessionals



## 2021 PROGRAMS



State of the Community  
Wednesday March 24  
8:30am-10am



Womens LIFT Event  
Wednesday April 21  
Time TBD



CulpeperFest  
Friday June 11  
4pm-8pm



Appreciation & Valor  
Awards  
Thursday July 15  
6pm-8pm



BIE Day  
Friday August 6  
8am-11am



Annual Golf Classic  
Friday August 20  
8am-1pm



Annual Meeting & Awards  
Banquet  
Thursday November 4  
5:30pm-9pm



Legislative Conference  
Wednesday December 8  
8am-10am



Young Professionals Group  
Year Round Events  
Contact for details

## Sponsorships Available!

629 SPERRYVILLE PIKE, SUITE 100, CULPEPER, VA 22701  
CULPEPERCHAMBER.COM | 540 825 8628