

april

## chamber advantage



## The Pulse of Business in Culpeper • Volume 4, Issue 64

members  
in the news

**Fulton Mortgage Company** is excited to welcome 2 new members to their team. Vickie Pittman, who you may recognize from Atlantic Union Bank is now a Sr. Mortgage Loan Officer for the company. Kelly Collier, formerly with Partners First Credit Union, is now acts as a Mortgage loan Officer Assistant at Fulton. They are trying taking appointments by phone and taking applications, doing pre-qualifications, locking rates and answering all questions via phone and email.

During this COVID-19 crisis, **Services to Abused Families, Inc. (SAFE)** remains dedicated to providing services for victims of domestic and sexual violence and their children.

**SAFE's** shelter program will remain open and ready to serve victims during this time of uncertainty. Our mission to end domestic and sexual violence in our community is strong and unwavering. If you or someone you know is in need of services, please call our 24-hour hotline at 800-825-8876.

**Master's Design** is offering FREE Immune System evaluations for the months of April and May. The purpose is to help boost everyone's immunity naturally so there is less of a health crisis. They have an advanced system of testing that will detect the status of your immune system and your body's ability to defend itself and heal. They are hoping to create a ripple effect by building and protecting everyone's immune system so we can stop the craziness. The FREE immune system test can also detect any barriers that would keep your immune system from working optimally. With advanced nutrition testing, the correct nutritional support can be provided to reduce the effect of any barriers.

**Fayes Office Supply** has changed their storefront options to 10am-3pm with optional Curb-Side Service. The Call Center is open 9am-5pm and the warehouse and transportation team are still making Next-Day deliveries. Keeping you all in our thoughts! We will get through this together!

**The Salvation Army** has announced

the permanent closure of their Family Store in Meadowbrook shopping center. The Salvation Army pantries will continue to provide free food and commodities such as toilet paper, sanitizer, rice, whole potatoes, and much more. The pantry in The Salvation Army Center for Worship and Service is open Tuesday and Wednesday from 9-3 and Friday from 9-1.

**Hospice of the Piedmont** is in need of donations of masks, gowns, hand sanitizer, and other personal protective equipment in order to safely care for our patients and their families.

**Community-STARs (C-STARs)** pediatric therapy specialists now offer virtual Telehealth appointments! The Telehealth appointments allow our pediatric specialists and young clients to communicate via camera and chat in a secure, private environment. These visits effectively brings the treatment gym to the client's home! Not only does Telehealth keep our vulnerable clients safer, it is convenient, reduces costs and wait times. With most health insurances covering Telehealth, now is a great time to schedule your child's appointment!

**Crossfit Culpeper** has leased out their equipment to members and started hosting live coached classes 3 times a day to maintain the consistency of training. They have modified some of the movements so they can be performed anywhere, and personal training has moved online as well. They do live personal training sessions and live Facebook sessions to discuss nutrition needs and listen to the issues clients are facing during these times and try to help them cope or find an alternate solution for them during lockdown. They are doing everything they can to be Culpeper's go to for all fitness and nutrition needs.

**Barker Management Consulting** is proud to announce that John Barker has been conferred the Certified Information Systems Security Professional (CISSP) certification. CISSP is consistently ranked as one of the hardest and advanced cybersecurity certifications in the industry. If your organization needs strategies for telework, ensuring your data is secured, or business continuity plans, you can reach John at [jbarker@barkerleadership.com](mailto:jbarker@barkerleadership.com)

Hosted by the **Northern Piedmont Community Foundation**, the Emergency Response Fund will provide flexible resources to organizations in Culpeper, Fauquier, Madison and Rappahannock counties helping to alleviate the effects of the Covid-19 pandemic. The Fund will operate in partnership with local governments, schools, other foundations and the private sector to address current and emerging needs and strategically fill gaps in support.

**Mountain Run Winery** is open daily 9-5pm for curbside and offering 15% off two or more pick up bottles. They also offer local delivery to Culpeper County and the parts of Madison and orange that are within a 15 mile radius of the winery. Delivery is free for purchases of four or more bottles. Just call or text 703-638-5559 for curbside or delivery.

**Columbia Gas** knows this could be a time of financial hardship. So, they have voluntarily suspended shutoffs for nonpayment in response to the COVID-19 pandemic. In addition, they are offering to customers who indicate either an impact or hardship as a result of COVID-19 flexible payment plans, and will suspend late payment charges until June 1.

**Xpress Copy & Graphics** are open regular hours. They are currently offering curbside pickup, one person in the lobby at a time and free delivery to all Culpeper residences as well as free delivery to all businesses in Culpeper and surrounding counties. They are also prioritizing any printing related to COVID-19 such as informational signage and literature you need to get to your clients.

**Willow Circle Art** is offering group, mindful art facilitation through Zoom and altering group experiences that incorporate materials each person would have available. Groups include vision boards, 90 minute Mindful Art, and Mini Retreats.

**The Jadie Bug & Tobster Foundation** is providing pet food to families affected by Covid-19. If you need assistance with pet food please email us at [jbandtfoundation@gmail.com](mailto:jbandtfoundation@gmail.com). If you are able to donate food to help us supply to those in need it would be greatly appreciated!

**Appleton Campbell, Inc.** is helping local food banks with packaging meals and donations and are open for services for the sanitation and comfort of their homes. They are offering specials and asking that people donate time or food or money to their local food banks in order to make sure that our local communities are taken care of during this pandemic.

**Village Frameworks & Gallery** has given their gallery a face lift, with fresh paint, new arrangement, and are still open for framing orders. We can accommodate social distancing requirements, and still help the customer with framing design. We continue to offer our best effort for our customers.

**NetworkVideo, LLC.** is helping businesses to inform their customers about their business safety processes and procedures during the COVID-19 crisis and have created a couple of products including Installing a "COVID-19 POP UP NOTICE" to WordPress business websites and Creating a "COVID-19 VIDEO MESSAGE" that can also be added to a business website. They also can blast the POP-UP NOTICE to a client database. The unique thing about the POP UP NOTICES program, is that once the program is installed into a business website it can also be used for any types of notices...such as new office openings announcements, product discounts and specials, new employee announcements, employee of the month recognitions, snow closings, etc...so it can still be an effective communication tool, after COVID-19.

**CFC Farm & Home Center** is open for business and has dockside pick up available as well as delivery.

**103.1 WJMA-FM and 105.5 & 95.3 SAMFM Radio** are on the air and committed to keeping the public informed on the very latest of the impact the coronavirus has on our health and our community's overall wellbeing.

**PT Home Inspections** is performing inspections and offering clients the option to not attend and review the report which is all pictures and video via phone and while sitting at our computers discussing each picture.

**JLR Auctions** is still conducting online only auctions. We are still operating, but in a different capacity. Previewing and picking up items that are won is being handled by scheduled appointment, keeping the number of people in the building under 10 people total at anytime, including employees. They have been practicing social distancing, sanitizing common used surfaces regularly, and using disposal gloves at all times. Their buildings are closed to the public, we only allow employees and those with appointments to enter.

**Culpeper United Methodist Church** is livestreaming our worship service every Sunday at 10:00AM, links are at [www.culpeperumc.org](http://www.culpeperumc.org).

**ActionCOACH Two Rivers** is offering free webinars, free 90-day planning workshops, and free 2-hour coaching sessions to help business owners in the community to make it through the COVID-19 crisis and be positioned to thrive on the other side.

**Elevate** is meeting the needs of professionals who are not able to work remotely due to the limitations of their internet service at home. The co-working space owners have implemented a reservation system that allows members to block time in one of 4 zones within the space (one

person per zone). The emphasis is on providing plenty of space for each person – about 700 sq.ft. per individual – and frequent sanitizing throughout the day. They are also creating custom temporary memberships at affordable rates to ensure the space is available to those who need it at this time.

**Griffin & Errera Orthodontics** is open Monday-Friday from 9-4pm for emergencies only. They always have a tech every day in the Warrenton office for emergencies, and are asking patients to please TEXT 540-347-188 and to visit the website [geortho.com](http://geortho.com) because they are doing virtual appointments, just text pictures of your mouth and they will let you know if the need to keep wearing rubber bands, we can ship for Invisalign trays, etc. all online!

**H&R Block** has gone to a primarily "Drop Off" Service. They are available for curb side Drop off and Pick up. A Tax Professional will contact you via Phone or Email. They offer On-Line Services, Clients can upload their documents and then Pay and Approve On-Line. H&R Block's CARES ACT is available to help Seniors that may need a tax return filed for the Stimulus money. Due to the IRS extending the filing due date for Individual Federal Tax Return they will be open "Extended Hours". The hours

will be April 16th - June 25th Tuesdays & Thursdays from 9:00am - 8:00pm. Beginning June 29th - July 15th they will be open daily.

**The Northern Piedmont Community Foundation** has established the NPCF Emergency Response Fund to respond to critical needs of nonprofit organizations due to the COVID-19 pandemic. This fund supports local nonprofits and public service entities that provide front-line community services and are experiencing hardship. For more information, please visit <https://www.npcf.org/response-1> or email Jane Bowling-Wilson at [jbwilson@npcf.org](mailto:jbwilson@npcf.org). Applications for funding are reviewed on a weekly basis.

Self-care is always important and is especially crucial right now. **The Farmers Steele Insurance Agency** team has been practicing self-care by going for neighborhood walks, gardening and trying new recipes. We may be practicing social distancing, but we are still here for you to support you and your family. Please don't hesitate to call us at 540-212-9930 and let us know how we can assist you.

**TE Connectivity**, a world leader in connectivity and sensors, and the TE Connectivity Foundation, a private charitable foundation funded entirely

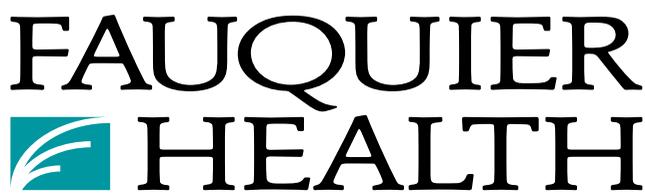
by TE, have donated more than \$1 million to organizations supporting the fight against COVID-19.

If you're a **SMALL BUSINESS**, and photography can help you in any way, please reach out to **Wildwood Photography**. They are offering **free** consultations and a limited number of heavily discounted sessions for photography and design. If you aren't visible and memorable online, it's time to fix that. During the pandemic, custom social media graphic packs are only \$50, and photography services start at \$150. Reach out to [shannon@wildwoodphotographyanddesign.com](mailto:shannon@wildwoodphotographyanddesign.com) to schedule a consultation.

If you're a **FAMILY** that wants to preserve a bit of what life is like in this moment, They are offering a limited number of front porch and outdoor sessions, social distance approved. Sessions are only \$150, but if you purchase a gift card from a local Culpeper business, the price decreases to \$100! If you're a medical professional, first responder, or member of the Culpeper Chamber of Commerce, front porch sessions are complementary.

**Culpeper Literacy Council** is offering online classes in English as a Second Language.

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- Cedar Mountain Stone
- Cintas
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- UVA Community Credit Union

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- Bingham & Taylor • Blue Ridge Bank
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