

march chamber advantage



The Pulse of Business in Culpeper • Volume 4, Issue 63

members in the news

Farmers Steele Insurance Agency would like to congratulate agent Sarah Langland on adding Property & Casualty insurance to her current Life, Annuities & Health license. We look forward to the opportunities this opens for you!

Exit Cornerstone Reality is excited to welcome agent Amy Rowe to their team – with more than 18 years of real estate experience, A lifelong Virginian, Amy grew up in Spotsylvania and has been selling real estate since 2004. She offers clients expert knowledge of the area while giving a realistic analysis of today's market. Amy strives to understand her clients' needs and builds relationships that continue over many homes and life stages.

The Greater Piedmont Realtors had their Honor Society Banquet and **Exit Cornerstone Reality** had many winners:

- Holly Westergaard – Silver Award-over \$2.5 million in sales volume
- Mike Butters, Tami Coughlin & John
- Fisher-Gold Honor Society – Over \$6 million in sales
- Ellen Butters – Broker Honor Society

Dogwood Village would like to recognize Larry Sappington for his contributions to the facility. Sappington was born and raised on the Eastern Shore of Maryland. He received a



Larry Sappington Bachelor's of Forestry from West Virginia University and a Master's of Forestry from Virginia Tech. He is married to Alyson and they have a son, Ryan and a daughter, Kelby. Sappington lives in Barboursville on a small farm and is currently retired. His hobbies include playing drums in a local band, "The Unsuitables," and volunteering at the local food pantry. He also enjoys volunteering in the facility where he visits residents and works on special projects. Sappington is pictured with six benches that he has recently refinished in time for residents to enjoy outdoor visits this spring. **Dogwood Village** is following all of the recommended visitation restrictions per CMS and VDH in addition to daily screening for all staff.



Narmada Winery is proud to announce a new Gold Medal won by the 2017 Chardone Reserve in the Virginia Governor's Cup Competition. The wine was poured at the Governor's Cup Gala on Tuesday, February 25th. The Governor's Cup is the most prestigious wine competition held in Virginia, and only 64 Gold Medals were awarded in 2020.

COVID-19 Response

Belmont Farms Distillery is offering curbside sales of our spirits and gifts. Credit cards only. They are also selling craft made CBD hand sanitizer. Call for prices. Open on Saturdays only 11am to 5pm.

Narmada Winery is currently offering online shopping, phone orders, and curbside pick up at the winery. They are also offering a special case discount of 30% on all cases of wine, a special half-case discount of 15%, and are releasing club wines to all customers at these discounts, as well as waving the shipping fees on all orders of 6 or more bottles.

Culpeper, Virginia Small Businesses are now eligible to apply for SBA Disaster Loans. **Lord Fairfax Small Business Development Center at Culpeper and Culpeper Tourism and Economic Development** are available to assist and guide the application process. Please contact David Reardon via email: DReardon@lfc.edu, or by phone: (540) 727-0638, or Paige Read via email: Pread@culpeperva.gov, or by phone: (540)727-0611.

Kona Ice is running two programs

during this time, Fundraisers for Local Food Pantries and Kurbside Kona. Buy your Konas at the truck window (no cash transactions, only contactless credit card payments via Square); Up to 5 people at a time at the window OR we can bring the Konas to your car and they will donate 50% of the sales to a local food pantry. **KURBSIDE KONA – We Deliver!** Become a virtual neighborhood host and notify neighbors that the Kona Ice truck is coming; hosts get free Konas (up to 4 free Konas at each visit); Buy your Konas at the truck window (no cash transactions, only contactless credit card payments via Square); Up to 5 people at a time at the window OR we can bring the Konas to your door.

Rappahannock Electric Cooperative's dispatch center remains open 24-7 for outage reporting, and crews are on standby, ready to respond if or when an outage occurs. Employee travel to meetings has been eliminated, and the Cooperative is limiting vendor visits into its offices.

In compliance with CDC guidelines, all services and activities at **Culpeper Presbyterian Church** have been temporarily discontinued. During this interruption of their "normal" church worship, ministry, and activities, they invite you to join with the church family at 9:30 each Sunday as Pastor Chris leads worship through live stream to their YouTube channel. Visit YouTube and search for culpresby videos. If you are not able to worship with us at 9:30, the video will be available any time following the service by visiting YouTube.

The Ole Country Store & Bakery is committed to serving the community at all times, and especially want to be a source of consistency for you during this coronavirus pandemic. We exist to serve you and be a bright spot in your day. Times like these only increase our determination to serve you with a smile! In this endeavor we are committed to serving you in the following ways:

- As we are a designated essential service, our hours are remaining the same.
- We are serving our deli sandwiches and lunch specials as usual.
- We have ordered extra product and are working hard to keep our shelves well-stocked so you can find everything you need.
- We are maintaining our high standards of cleanliness for our store.

welcome new members

Culpeper County Volunteer Fire & Rescue Association

Kimberly Toone
14022 Public Safety Court
Culpeper, VA 22701
540 229 4463
Ktoone@culpepercounty.gov
<http://www.ccvfra.org>

Islamic Center of Culpeper

Imam Mohammad Tahiry
14434 Rixeyville Rd
Culpeper, VA 22701
703 598 0696
mdraja7@gmail.com

Dynamic Heating and Cooling Kimberly Bersee

12153 Trey Compton Ct
Brandy Station, VA 22714
540 272 9476
Info@dynamiccooling.com
<http://www.dynamiccooling.com>

Wildwood Photography & Design

15308 Alphin Lane
Culpeper, VA 22701
540 724 0176
Shannon@wildwoodphotographyanddesign.com
<https://wildwoodphotographyanddesign.com>

We have implemented additional cleaning procedures and are ensuring that our employees are healthy.

- If you are elderly or immunocompromised, we sympathize with your added concern right now. Feel free to reach out to us directly so we can serve you individually. Call 540-547-4449 and ask to speak to Emily. If she isn't available, one of our managers can assist you. You can also reach us through Facebook messenger.

Novant Health UVA Health System

will be following expanded recommendations from the U.S. Department of Health and Human Services, U.S. Surgeon General and American College of Surgeons and prioritizing services at its hospitals and clinic locations.

- All non-time sensitive surgeries – In line with other healthcare systems in the region, Novant Health UVA Health System will be adopting the following guidelines for the definition of elective/non-time sensitive surgeries: a scheduled surgery for patients

where postponement will not have a negative impact on the patient's health. Emergency and essential services will continue uninterrupted.

- **Elective imaging procedures** – An elective procedure is one that is chosen (elected) by the patient or physician that is advantageous to the patient but is not urgent. For example, screening mammograms, bone density and non-urgent magnetic resonance imaging procedures.
- **Cardiac rehabilitation and fitness centers** – All Novant Health UVA Health System fitness centers and cardiac rehabilitation facilities will be closed until further notice.
- **Outpatient rehabilitation** – Outpatient physical/occupational/speech therapy visits will be suspended. No new patient appointments will be scheduled, and existing patients will be evaluated on a case-by-case basis. For time-sensitive rehabilitation needs, patients may be transitioned to a virtual therapy or coaching session.
- **Outpatient services** – Sleep center services and some wound care will be rescheduled. Intensive outpatient behavioral health visits will be transitioned to virtual visits.
- **Outpatient clinics** – All ambulatory clinic visits will be rescheduled or converted to a virtual visit (as appropriate), except for urgent care, sick visits and other time-sensitive visits. Rescheduling these appointments will minimize the risk of spreading respiratory illnesses such as COVID-19 among patients, visitors and healthcare providers. It also allows our healthcare system to conserve critical resources and focus care on those who need it most. Affected patients will be contacted directly to reschedule, as needed.

The Vintage Nest is starting an online shop for their furniture, jewelry, artwork and store items that can be purchased via credit card. Items can be shipped or picked up curbside. Have a piece of furniture that you would like repurposed or painted? They are taking custom orders so call to find out more information. Check their website or call 540 829 4000.

Faye's Office Supplies is still open M-F 8:30 to 5. They are still offering delivery and will drop your order off at the door for less contact unless requested otherwise.

The Salvation Army stores and social services are remaining open so that we can serve the less fortunate during the outbreak. We believe there will be special demand for our family stores as vulnerable populations suffer from reduced or suspended work hours. Their social service office is able to provide food and commodities one on one. Both the store and the office clean public areas every hour.

Remington Drug Company is open as usual and continuing to offer delivery to Culpeper and/or Warrenton and

mail services. They have reached out to the VDH offering their services as a mass testing site and are waiting to hear back. The ordered 500 bottles of hand sanitizer that is due the 1st week or so of April and are taking pre-orders. See their FB page with info on that as well as what is needed to place the pre-order.

Reigning Cats & Dogs is offering curbside pick up, virtual shopping (let us be your paw-sonal shopper!), online orders, and orders over the phone. To further explain, one way they are promoting virtual shopping is by increasing our online presence: they are posting pictures of products with price points, posting videos, and are planning on posting live videos as well. They are also offering delivery in the town limits, and are happy to arrange for pick up in the safe exchange space in the Town Police parking lot. They have shortened hours to 12-5 seven days a week, and will continue to modify store hours on a day by day basis.

Oma's Creative Corner is offering delivery services to ALL Culpeper residents. They have also extended the invitation to the elderly and disabled, to pick up groceries and medication for delivery. Call for details 540 321 4133 or 540 764 4207.

Fit for Life Int'l LLC, has been focused on bringing people better health and greater wellness. They believe this is especially important during times like these. Their partner company, Shaklee Corp. has been a leader in research, development and innovation in the field of natural nutrition for over 60 years. Right now they are focusing on offering patented products that have been proven in clinical studies, as well as our own lives, to strengthen our immune systems and products that are effective in killing viruses living on surfaces in our homes.

Willow Circle Art is offering 10% off my online course Soul Scapes beginning March 29th as well as a new downloadable course for mothers trying to stay in the moment. Gift cards for others are available. I also have a free Facebook Live (1 pm) & Instagram Live (11 am) workshop called Prayer Flags on Saturday to help us move our hands and hearts. The Expressive Arts are made for times like these and I continue to do my best to bring people together.

Appleton Campbell provides essential services including plumbing, heating, cooling, air quality and electrical. Their priorities are to: Protect the comfort and sanitation of your home. Protect the health of customers. Protect the wellbeing of their employees. Appleton Campbell's March special has been extended to the end of April – \$29 inspection of any service we offer as well as further discounts on new heating/cooling systems.

Wollam Gardens farm is open to visitors from 9 am to 5 pm every day. You are welcome to drop in, walk around, bring a picnic, and buy some flowers or plants. You'll find small signs wherever there are flowers, to tell you what they are. They are in the process of developing a more comprehensive self-guided tour and a scavenger hunt, so if you're looking for outdoor/educational things to do with the kids, please stop by ... just stay six feet away from anybody else you see! Their Farmstand will remain stocked throughout the week. Drop by 5167 Jefferson Rd. anytime and take what you want from the farmstand. It's an honor system; please leave cash or check in the payment box. We trust you! Find a staff person if you want to pay with a credit card, or have a custom bouquet made for you.

Master's Design Holistic Health Services is offering FREE Immune System Assessments for the months of March and April. Boosting everyone's immunity naturally is our best defense against the CORONAVIRUS. There is no better defense, against any immune attack, than a better functioning, healthy immune system.

The Green Roost is offering FREE shipping on all online orders!

The Culpeper County Volunteer Fire & Rescue Association would like to express our appreciation to all who



At this Time, ALL Chamber Events scheduled through May 11th have been postponed.

We will keep you posted on reschedule dates and details as we confirm them. Things are changing daily so we ask for your patience as we try to navigate the best courses of action.

We are all in this together and we are here for YOU! If The Chamber can assist you in any way please reach out! We can be reached at 540 825 8628

We hope to see you all soon!
Stay Safe.

support the eight Volunteer Fire and Rescue Companies in our community. Our first responders are continuing to provide emergency medical and fire services to Culpeper county. We are proud of both the volunteer fire and volunteer/career EMS personnel who are out there answering your 9-1-1 calls for service. Our volunteers represent this community at its very best. Ever since the Minutemen first picked up their muskets, it's what has made Culpeper County one of the best areas to live in, we are your first line of defense and now your calls for service present an entirely different dimension of possible hazards. We are extremely fortunate to have volunteers out there who, regardless of the exposure, are still giving their time, service and expertise back to our local community.

PRAYER FLAGS: ABLE TO HOLD ALL WE FEEL. JOIN ME LIVE THIS SATURDAY 10AM EST AS WE WALK THROUGH TOGETHER

MAKING ONE

-WILLOW CIRCLE ART